

## Message Text

UNCLASSIFIED

PAGE 01 ISTANB 01352 160912Z

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 160825Z MAY 74

FM AMCONSUL ISTANBUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 5176

AMEMBASSY ANKARA

UNCLAS ISTANBUL 1352

E.O. 11652: N/A

TAGS: BEXP, TU

SUBJECT: MARINE ENGINES FOR LAKE VAN FERRY

1. WE HAVE BEEN INFORMED BY PRIVATE SOURCE THAT ENTERPRISE DIVISION OF DELAVAL (P.O. BOX 2161, 550 85TH AVE., OAKLAND, CALIF. 94621) IS TO BE AWARDED BID TO SUPPLY MARINE DIESEL 1600 HP ENGINES FOR ADDITIONAL FERRIES FOR LAKE VAN. ENTERPRISE SUPPLIED ENGINES FOR EXISTING FERRIES WHICH AT THAT TIME WERE AID FINANCED PART OF A CENTO RAILWAY PROJECT. WE UNDERSTAND THAT EUROPEAN COMPETITORS ARE OBJECTING TO DENIZCILIK AWARD TO ENTERPRISE AND ARE ATTEMPTING TO MODIFY DECISION.

2. ACCORDING TO OUR SOURCE, ENTERPRISE HAS NOT BEEN INFORMED OF DENIZCILIK'S PROPOSED AWARD. IN VIEW OF ATTEMPTS TO WREST BID AWAY FROM ENTERPRISE BELIEVE US FIRM WILL WANT TO ACTIVELY PURSUE BID THROUGH LOCAL AGENT. IF ENTERPRISE NOT REPRESENTED IN TURKEY WE WILL PURSUE MATTER WITH DENIZCILIK BANKASI. WE HAVE ALREADY REGISTERED OUR INTEREST IN THIS AWARD BUT FOR EFFECTIVE FOLLOW-UP WOULD NEED TO HAVE FULL DETAILS OF ENTERPRISE BID.  
MACE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MARINE ENGINES FOR LAKE VAN FERRY  
**TAGS:** BEXP, TU  
**To:** COM  
**Type:** TE  
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